

# Memorandum of Understanding (MoU)

Between

**A.M. REDDY MEMORIAL COLLEGE OF ENGINEERING & TECHNOLOGY**

**(AUTONOMOUS)**

Approved by AICTE, New Delhi, Permanent Affiliated to JNTUK-

**Kakinada,A.P**

(Sponsored by Atluri Mastan Reddy Educational Society, Reg.No 450/2003 )



And



**RENAULT NISSAN COMPANY**

Represented by HR **Mr Venugopal** and Principal **Dr. Ch. Mallikarjun**

Both parties acknowledge the importance of **industry-academia collaboration, student employability, and career development**, and agree to jointly organize **campus placement drives, career guidance programs, and skill development initiatives** annually for a period of five (5) years.

## 1. Preamble

This MoU formalizes the partnership between **AMRN College** and **RENAULT NISSAN COMPANY** to enhance student career opportunities through structured placement activities. The collaboration aims to bridge the gap between academic learning and industry requirements, ensuring that students are equipped with the necessary skills, knowledge, and exposure to succeed in professional careers.

## 2. Objectives

- To establish a long-term partnership for student employability and career advancement.
- To provide structured opportunities for campus recruitment and internships.
- To organize training programs that improves employability skills such as communication, technical expertise, and problem-solving.
- To strengthen institutional visibility and industry networking through placement activities.
- To support students in career planning and professional growth.

### **3. Scope of Collaboration**

#### **1. Campus Placement Drives**

- Annual placement drives will be jointly organized by AMRN College and RENAULT NISSAN COMPANY.
- Drives will cover engineering, technology, and allied disciplines.
- Recruitment processes will include aptitude tests, technical assessments, group discussions, and interviews.

#### **2. Skill Development & Training Programs**

- Pre-placement training sessions will be conducted to prepare students for recruitment.
- Activities will include mock interviews, resume-building workshops, and soft skills training.
- Industry experts from RENAULT NISSAN COMPANY will deliver guest lectures and career guidance sessions.

#### **3. Internships & Industrial Exposure**

- Internship opportunities will be offered to students to gain practical industry experience.
- Industrial visits will be arranged to provide exposure to real-time operations and workplace culture.

#### **4. Career Guidance & Counselling**

- Jointly organized seminars and workshops will focus on career planning, industry trends, and emerging technologies.
- Counselling sessions will be conducted to guide students in choosing appropriate career paths.

#### **5. Resource Sharing**

- Infrastructure, technical support, and organizational expertise will be shared to ensure successful execution of placement activities.

### **4. Duration**

- This MoU shall remain valid for five (5) years from the date of signing.

## **5. Roles and Responsibilities**

- **AMRN College**
  - Provide venue, infrastructure, and academic support for placement drives.
  - Facilitate student participation and ensure compliance with institutional requirements.
  - Coordinate pre-placement training and career guidance sessions.
- **RENAULT NISSAN COMPANY**
  - Provide organizational expertise, industry networking, and recruitment support.
  - Coordinate with HR teams, sponsors, and collaborators for placement activities.
  - Offer internships, training modules, and career guidance to students.

## **6. Governance**

- A **Joint Steering Committee (JSC)** will be constituted with equal representation from both institutions.
- The JSC will:
  - Approve annual placement schedules and training programs.
  - Oversee logistics, finances, and quality of placement activities.
  - Review outcomes and recommend improvements for future drives.

## **7. Financial Arrangements**

- Expenses will be shared mutually, with detailed budgets prepared and approved annually.
- Sponsorships, grants, and external funding will be jointly explored.
- Transparent accounting will be maintained and audited as per institutional norms.

## **8. Confidentiality**

Both parties agree to maintain confidentiality of proprietary information, student data, and recruitment-related materials shared during the collaboration.

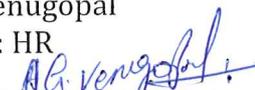
## **9. Termination**

- Either party may terminate this MoU with a three (3) months' written notice.
- Commitments already made prior to termination shall be honoured.

## 10. Dispute Resolution

- Any dispute arising under this MoU shall be resolved amicably through mutual consultation.
- If unresolved, the matter will be referred to arbitration under the **Indian Arbitration and Conciliation Act, 1996.**

## 11. Signatories

<p><b>For A.M. Reddy Memorial College of Engineering and Technology</b> Name: Dr. Ch. Mallikarjun Designation: Principal Signature: _____  Date: <u>06/3/2026</u></p>	<p><b>PRINCIPAL</b> <b>A.M. REDDY MEMORIAL COLLEGE OF</b> <b>ENGINEERING &amp; TECHNOLOGY</b> <b>(AUTONOMOUS)</b> <b>PETLURIVARIPALEM,</b> <b>NARASARAOPET (MD), PALNADU (DT) - 522601</b></p>
<p><b>For RENAULT NISSAN COMPANY</b> Name: Mr Venugopal Designation: HR Signature: _____  Date: <u>06-03-2026</u></p>	<p></p>

**Duration of MoU: Five (5) Years**