
MEMORANDUM OF UNDERSTANDING

Between

A M Reddy Memorial College of Engineering and Technology Vinukonda road, Petlurivaripalem (V),
Narasaraopet - 522 601, Guntur (Dt)

AND
PRO IT SOLUTIONS

Flat No M-1804, Rainbow Vistas @ Rock Garden, Green Hills Road, Hyderabad - 500018 This memorandum of understanding is entered into on this 8th June 2017 between, A M Reddy Memorial College of Engineering and Technology situated at Vinukonda road, Petlurivaripalem (V), Narasaraopet - 522 601, Guntur (Dt), A.P (hereinafter called "AMRN") and PRO IT Solutions (hereinafter called "PRO IT") with its headquarters in Hyderabad.

1. PREAMBLE

A M Reddy Memorial College of Engineering and Technology was established by Sri. Atluri Srinivasa Reddy, Founder Chairman and Smt. Atluri Santhi Srinivasa Reddy, Secretary under the society of Atluri Mastan Reddy Educational Society in the year 2007 to serve the cause of technical education in the backward region of Guntur district of Andhra Pradesh. The college is in a sprawling campus of about 7.5 acres with beautiful green fields surrounding with aesthetically built infrastructure. The college is known for its quality initiatives to provide good quality of education, evolve innovative applications of technology, encourage entrepreneurship and ultimately mould young men and women and thereby providing successful graduates and a continuously learning environment to its stakeholders, while maintaining high ethical, cultural and global standards.

PRO IT Solutions an IT Software implementation, business consulting and product Development Company, having its registered office at Flat No M-1804, Rainbow Vistas @ Rock Garden, Green Hills Road, Hyderabad, Telangana - 500018. Offers solutions to enterprises across the globe. PRO IT is specialized in Oracle E-Business Suite, and application development. PRO IT enables enterprises reduce complexity and achieve business agility. Driven by passion for customer satisfaction, PRO IT believes in efficiently delivering promised business outcome to customers. PRO IT profile can be found at

2. OBJECTIVE

The core objective is to establish a long-term linkage with PRO IT to reduce the gap between Industry expectations (practice) and academic offerings (theory).

3. SCOPE

a) The Key benefits from PRO IT to AMRN are:

- Participating in curriculum design, development and update of the engineering programs
- Providing opportunities for students group to undertake problem solving projects.
- Participating in bodies such as Board of Governors, Academic council, Board of Studies, Industry - Institute Interaction Cell, college research mentoring cell, AICTE - IDEA lab
- Assisting Institution in establishing new laboratories.
- Training students, faculty and technical staff in emerging new technologies and processes.
- Collaborating in joint educational and extension programs such as internships and projects.
- Mentoring for innovation and incubation activities, participating in joint R&D activities.
- Organizing FDPs, workshops and seminars in emerging areas.
- Assisting in improving employability and entrepreneurial training skills required by company and placement opportunities to our student community

b) The Key benefits from PRO IT to AMRN are:

- The existing expertise available with AMRN can be utilized by the industry for technology assessment, up gradation and absorption.
- AMRN will encourage and enhance the activities to developing new knowledge innovations and technologies which can be adopted by PRO IT.

- AMRN will undertake consultancy and a few modules of projects of PRO IT for implementation.
- AMRN will train the staff of PRO IT in their domain areas both theory and practical as per their needs if required.
- AMRN will provide a large talent pool of students for recruitment

4. GENERAL

This MoU shall enter into force upon signature by both parties and remains in force, unless terminated earlier by either party upon ninety (i.e 90) days, by giving written notice to the other party.

The termination of this MoU shall not affect the validity or duration of projects under this MoU that are initiated before.

5. MONITORING AND IMPLEMENTATION

The coordination committee consisting of the head of the institution, Dean, Industry relations, AMRN and an officer nominated by PRO IT will look into the monitoring and implementation of the various aspects of the MoU. An annual review will be conducted to monitor the progress and furtherance of the activities covered under the MoU

6. SIGNED IN DUPLICATE

- This MoU is executed in duplicate with each copy being an official version of the agreement and having equal legal validity **FOR THREE YEARS** with effect from 8th June 2017 to 5th May 2020.
- By **SIGNING BELOW**, the parties, acting by their duly authorized officers, have caused this Memorandum of Understanding to be executed, effective as of the day and year above written.

For PRO IT SOLUTIONS		For AMRN, Narasaraopet	
Signature	<i>Sriram Chereddy</i>	Signature	
Name	Sriram Chereddy	Name	Dr.M.Ramakrishna
Designation	Managing Partner	Designation	Principal
Place	Hyderabad	Place	Narasaraopet
Date(From)	8 th June 2017	Date(From)	8 th June 2017
Date(To)	5 th May 2020	Date(To)	5 th May 2020
Witness		Witness	
1.		1.	
2.		2.	
Company Seal		Company Seal	

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Between

A M Reddy Memorial College of Engineering and Technology Vinukonda road, Petlurivaripalem (V),
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AND
PRO IT SOLUTIONS

Flat No M-1804, Rainbow Vistas @ Rock Garden, Green Hills Road, Hyderabad - 500018 This memorandum of understanding is entered into on this 10th June 2021 between, A M Reddy Memorial College of Engineering and Technology situated at Vinukonda road, Petlurivaripalem (V), Narasaraopet - 522 601, Guntur (Dt), A.P (hereinafter called "AMRN") and PRO IT Solutions (hereinafter called "PRO IT") with its headquarters in Hyderabad.

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- Organizing FDPs, workshops and seminars in emerging areas.
- Assisting in improving employability and entrepreneurial training skills required by company and placement opportunities to our student community

b) The Key benefits from PRO IT to AMRN are:

- The existing expertise available with AMRN can be utilized by the industry for technology assessment, up gradation and absorption.
- AMRN will encourage and enhance the activities to developing new knowledge innovations and technologies which can be adopted by PRO IT.

- AMRN will undertake consultancy and a few modules of projects of PRO IT for implementation.
- AMRN will train the staff of PRO IT in their domain areas both theory and practical as per their needs if required.
- AMRN will provide a large talent pool of students for recruitment

4. GENERAL

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5. MONITORING AND IMPLEMENTATION

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6. SIGNED IN DUPLICATE

- This MoU is executed in duplicate with each copy being an official version of the agreement and having equal legal validity **FOR THREE YEARS** with effect from 10th June 2021 to 11th May 2024.
- By SIGNING BELOW, the parties, acting by their duly authorized officers, have caused this Memorandum of Understanding to be executed, effective as of the day and year above written.

For PRO IT SOLUTIONS		For AMRN, Narasaraopet	
Signature	<i>Sriram Chereddy</i>	Signature	
Name	Sriram Chereddy	Name	Dr.Ch.Mallikarjun
Designation	Managing Partner	Designation	Principal
Place	Hyderabad	Place	Narasaraopet
Date(From)	10 th June 2021	Date(From)	10 th June 2021
Date(To)	11 th May 2024	Date(To)	11 th May 2024
Witness		Witness	
1.		1.	
2.		2.	
Company Seal		Company Seal	

MEMORANDUM OF UNDERSTANDING

Between

A M Reddy Memorial College of Engineering and Technology Vinukonda road, Petlurivaripalem (V),
Narasaraopet - 522 601, Palnadu (Dt)

AND

ENROC IT SOLUTIONS PRIVATE LIMITED

1. 1st Floor, M Square Building, Sy No 79, Patrika Nagar, Madhapur, Hyderabad, India - 500081. This memorandum of understanding is entered into on this 8th June 2017 between, A M Reddy Memorial College of Engineering and Technology situated at Vinukonda road, Petlurivaripalem (V), Narasaraopet - 522 601, Palnadu (Dt), A.P (hereinafter called "AMRN") and ENROC IT Solutions Private Limited (hereinafter called "ENROC IT") with its headquarters in Hyderabad.

2. PREAMBLE

A M Reddy Memorial College of Engineering and Technology was established by Sri. Atluri Srinivasa Reddy, Founder Chairman and Smt. Atluri Santhi Srinivasa Reddy, Secretary under the society of Atluri Mastan Reddy Educational Society in the year 2007 to serve the cause of technical education in the backward region of Palnadu district of Andhra Pradesh. The college is in a sprawling campus of about 7.5 acres with beautiful green fields surrounding with aesthetically built infrastructure. The college is known for its quality initiatives to provide good quality of education, evolve innovative applications of technology, encourage entrepreneurship and ultimately mould young men and women and thereby providing successful graduates and a continuously learning environment to its stakeholders, while maintaining high ethical, cultural and global standards.

ENROC IT Solutions Private Limited is an IT Software implementation, business consulting and product Development Company, having its registered office at 1st Floor, M Square Building, Sy No 79, Patrika Nagar, Madhapur, Hyderabad, India - 500081. Offers solutions to enterprises across the globe. ENROC IT specializes in Oracle E-Business Suite, and application development. ENROC IT enables enterprises to reduce complexity and achieve business agility. Driven by a passion for customer satisfaction, ENROC IT believes in efficiently delivering promised business outcome to customers. ENROC IT Solutions Private Limited profile can be found at <https://enrocit.com>

3. OBJECTIVE

The core objective is to establish a long-term linkage with ENROC IT Solutions Private Limited to reduce the gap between Industry expectations (practice) and academic offerings (theory).

4. SCOPE

a) The Key benefits from ENROC IT to AMRN are:

- Participating in curriculum design, development and update of the engineering programs
- Providing opportunities for students group to undertake problem solving projects.
- Participating in bodies such as Board of Governors, Academic council, Board of Studies, Industry - Institute Interaction Cell, college research mentoring cell, AICTE - IDEA lab
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- Collaborating in joint educational and extension programs such as internships and projects.
- Mentoring for innovation and incubation activities, participating in joint R&D activities.
- Organizing FDPs, workshops and seminars in emerging areas.
- Assisting in improving employability and entrepreneurial training skills required by company and placement opportunities to our student community

b) The Key benefits from ENROC IT to AMRN are:

- The existing expertise available with AMRN can be utilized by the industry for technology assessment, up gradation and absorption.
- AMRN will encourage and enhance the activities to developing new knowledge innovations and technologies which can be adopted by ENROC IT.

ENROC IT Solutions Private Limited. I 1st Floor, M Square Building, Sy No 79, Patrika Nagar, Madhapur, Hyderabad, India - 500081.

- AMRN will undertake consultancy and a few modules of projects of ENROC IT for implementation.
- AMRN will train the staff of ENROC IT in their domain areas both theory and practical as per their needs if required.
- AMRN will provide a large talent pool of students for recruitment

4. GENERAL

This MoU shall enter into force upon signature by both parties and remains in force, unless terminated earlier by either party upon ninety (i.e 90) days, by giving written notice to the other party.

The termination of this MoU shall not affect the validity or duration of projects under this MoU that are initiated before.

5. MONITORING AND IMPLEMENTATION

The coordination committee consisting of the head of the institution, Dean, Industry relations, AMRN and an officer nominated by ENROC IT will look into the monitoring and implementation of the various aspects of the MoU. An annual review will be conducted to monitor the progress and furtherance of the activities covered under the MoU

6. SIGNED IN DUPLICATE

- This MoU is executed in duplicate with each copy being an official version of the agreement and having equal legal validity **FOR THREE YEARS** with effect from 15th June 2017 to 22nd May 2022.
- By SIGNING BELOW, the parties, acting by their duly authorized officers, have caused this Memorandum of Understanding to be executed, effective as of the day and year above written.

For ENROC IT Solutions Private Limited		For AMRN, Narasaraopet	
Signature	<i>A Siva Reddy</i>	Signature	
Name	Annem Siva Reddy	Name	Dr.M.Ramakrishna
Designation	Accounts Executive	Designation	Principal
Place	Hyderabad	Place	Narasaraopet
Date(From)	15 th June 2017	Date(From)	15 th June 2017
Date(To)	22 nd May 2022	Date(To)	22 nd May 2022
Witness		Witness	
1.		1.	
2.		2.	
Company Seal		Company Seal	



MEMORANDUM OF UNDERSTANDING

Between

A M Reddy Memorial College of Engineering and Technology Vinukonda road, Petlurivaripalem (V),
Narasaraopet - 522 601, Palnadu (Dt)

AND

ENROC IT SOLUTIONS PRIVATE LIMITED

1st Floor, M Square Building, Sy No 79, Patrika Nagar, Madhapur, Hyderabad, India - 500081. This memorandum of understanding is entered into on this 8th June 2017 between, A M Reddy Memorial College of Engineering and Technology situated at Vinukonda road, Petlurivaripalem (V), Narasaraopet - 522 601, Palnadu (Dt), A.P (hereinafter called "AMRN") and ENROC IT Solutions Private Limited (hereinafter called "ENROC IT") with its headquarters in Hyderabad.

1. PREAMBLE

A M Reddy Memorial College of Engineering and Technology was established by Sri. Atluri Srinivasa Reddy, Founder Chairman and Smt. Atluri Santhi Srinivasa Reddy, Secretary under the society of Atluri Mastan Reddy Educational Society in the year 2007 to serve the cause of technical education in the backward region of Palnadu district of Andhra Pradesh. The college is in a sprawling campus of about 7.5 acres with beautiful green fields surrounding with aesthetically built infrastructure. The college is known for its quality initiatives to provide good quality of education, evolve innovative applications of technology, encourage entrepreneurship and ultimately mould young men and women and thereby providing successful graduates and a continuously learning environment to its stakeholders, while maintaining high ethical, cultural and global standards.

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2. OBJECTIVE

The core objective is to establish a long-term linkage with ENROC IT Solutions Private Limited to reduce the gap between Industry expectations (practice) and academic offerings (theory).

3. SCOPE

a) The Key benefits from ENROC IT to AMRN are:

b)

- Participating in curriculum design, development and update of the engineering programs
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- Assisting in improving employability and entrepreneurial training skills required by company and placement opportunities to our student community

c) The Key benefits from ENROC IT to AMRN are:

- The existing expertise available with AMRN can be utilized by the industry for technology assessment, up gradation and absorption.
- AMRN will encourage and enhance the activities to developing new knowledge innovations and technologies which can be adopted by ENROC IT.

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- AMRN will provide a large talent pool of students for recruitment

5. GENERAL

This MoU shall enter into force upon signature by both parties and remains in force, unless terminated earlier by either party upon ninety (i.e 90) days, by giving written notice to the other party.

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6. MONITORING AND IMPLEMENTATION

The coordination committee consisting of the head of the institution, Dean, Industry relations, AMRN and an officer nominated by ENROC IT will look into the monitoring and implementation of the various aspects of the MoU. An annual review will be conducted to monitor the progress and furtherance of the activities covered under the MoU.

7. SIGNED IN DUPLICATE

- This MoU is executed in duplicate with each copy being an official version of the agreement and having equal legal validity **FOR THREE YEARS** with effect from 17th June 2021 to 18th May 2024.
- By SIGNING BELOW, the parties, acting by their duly authorized officers, have caused this Memorandum of Understanding to be executed, effective as of the day and year above written.

For ENROC IT Solutions Private Limited		For AMRN, Narasaraopet	
Signature	<i>A Siva Reddy</i>	Signature	
Name	Annem Siva Reddy	Name	Dr.Ch.Mallikarjun
Designation	Accounts Executive	Designation	Principal
Place	Hyderabad	Place	Narasaraopet
Date(From)	17 th June 2021	Date (From)	17 th June 2021
Date(To)	18 th May 2024	Date(To)	18 th May 2024
Witness		Witness	
1.		1.	
2.		2.	
Company Seal		Company Seal	



MEMORANDUM OF UNDERSTANDING

Between

SAILOTECH

2nd Floor, Cyber Ville, Image Hospitals Lane, Vittal Rao Nagar, Madhapur, Hyderabad, Telangana – 500085, This memorandum of understanding is entered into on this 21st June 2021 between, A.M.Reddy Memorial College of Engineering and Technology situated at Vinukonda road, Petlurivaripalem (V), Narasaraopet – 522 601, Guntur (Dt), A.P (hereinafter called “AMRN”) SAILOTECH (hereinafter called “SAILOTECH”) with its headquarters in Luncford.

AND

AMRN

A.M.Reddy Memorial College of Engineering and Technology Vinukonda road, Petlurivaripalem (V),Narasaraopet – 522 601, Guntur (Dt)

1. PREAMBLE

SAILOTECH a IT Software implementation, business consulting and product Development Company, having its registered office at 2nd Floor, Cyber Ville, Image Hospitals Lane. Vittal Rao, Nagar Madhapur, Hyderabad, Telangana-500085. Offers solutions to enterprises across the globe. SAILOTECH is specialized in Oracle E-Business Suite, Infor LN Suite, and automation and application development. SAILOTECH enables enterprises reduce complexity and achieve business agility. Driven by passion for customer satisfaction, SAILOTECH believes in efficiently delivering promised business outcome to customers. SAILOTECH profile can be found at <http://Sailotech.com>.

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2. OBJECTIVE

The core objective is to establish a long-term linkage with SAILOTECH to reduce the gap between Industryexpectations (practice) and academic offerings (theory).





3. SCOPE

a) The Key benefits from SAILOTECH to AMRN are:

- Participating in curriculum design, development and update of the engineering programs
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- The existing expertise available with AMRN can be utilized by the industry for technology assessment, up gradation and absorption.
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- AMRN will undertake consultancy and a few modules of projects of SAILOTECH for implementation.
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- AMRN will provide a large talent pool of students for recruitment

4. GENERAL

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5. MONITORING AND IMPLEMENTATION

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- By **SIGNING BELOW**, the parties, acting by their duly authorized officers, have caused this Memorandum of Understanding to be executed, effective as of the day and year above written.

For SAILOTECH		For AMRN, Narasaraopet	
Signature		Signature	
Name	Joshua Tippanna	Name	Dr.Ch.Mallikarjun
Designation	Associate Director -- HR & Compliance	Designation	Principal
Place	Hyderabad	Place	Narasaraopet
Date(From)	17 th June 2017	Date(From)	17 th June 2017
Date(To)	2 nd May 2024	Date(To)	2 nd May 2024
Witness		Witness	
1.		1.	
2.		2.	
Company Seal		Company Seal	

MEMORANDUM OF UNDERSTANDING

Between

SAILOTECH

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AND

AMRN

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For SAILOTECH		For AMRN, Narasaraopet	
Signature		Signature	
Name	Joshua Tippanna	Name	Dr.M.Ramakrishna
Designation	Associate Director – HR & Compliance	Designation	Principal
Place	Hyderabad	Place	Narasaraopet
Date(From)	17 th June 2017	Date(From)	17 th June 2017
Date(To)	19 th May 2020	Date(To)	19 th May 2020
Witness		Witness	
1.		1.	
2.		2.	
Company Seal		Company Seal	



MEMORANDUM OF UNDERSTANDING

Between

SAILOTECH

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AND

AMRN

A.M.Reddy Memorial College of Engineering and Technology Vinukonda road, Petlurivaripalem (V),Narasaraopet – 522 601, Guntur (Dt)

1. PREAMBLE

SAILOTECH a IT Software implementation, business consulting and product Development Company, having its registered office at 2nd Floor, Cyber Ville, Image Hospitals Lane. Vittal Rao, Nagar Madhapur, Hyderabad,Telangana-500085. Offers solutions to enterprises across the globe. SAILOTECH is specialized in Oracle E-Business Suite, Infor LN Suite, and automation and application development. SAILOTECH enables enterprises reduce complexity and achieve business agility. Driven by passion for customer satisfaction, SAILOTECH believes in efficiently delivering promised business outcome to customers. SAILOTECH profile can be found at <http://Sailotech.com>.

A M Reddy Memorial College of Engineering and Technology was established by Sri. Atluri Srinivasa Reddy, Founder Chairman and Smt. Atluri Santhi Srinivasa Reddy, Secretary under the society of Atluri Mastan Reddy Educational Society in the year 2007 to serve the cause of technical education in the backward region of Guntur district of Andhra Pradesh. The college is in a sprawling campus of about 7.5 acres with beautiful green fields surrounding with aesthetically built infrastructure. The college is known for its quality initiatives to provide good quality of education, evolve innovative applications of technology, encourage entrepreneurship and ultimately mould young men and women and thereby providing successful graduates and a continuously learning environment to its stakeholders, while maintaining high ethical, cultural and global standards.

2. OBJECTIVE

The core objective is to establish a long-term linkage with SAILOTECH to reduce the gap between Industryexpectations (practice) and academic offerings (theory).



3. SCOPE

a) The Key benefits from SAILOTECH to AMRN are:

- Participating in curriculum design, development and update of the engineering programs
- Providing opportunities for students group to undertake problem solving projects.
- Participating in bodies such as Board of Governors, Academic council, Board of Studies, Industry – Institute Interaction Cell, college research mentoring cell, AICTE – IDEA lab
- Assisting Institution in establishing new laboratories.
- Training students, faculty and technical staff in emerging new technologies and processes.
- Collaborating in joint educational and extension programs such as internships and projects.
- Mentoring for innovation and incubation activities, participating in joint R&D activities.
- Organizing FDPs, workshops and seminars in emerging areas.
- Assisting in improving employability and entrepreneurial training skills required by company and placement opportunities to our student community

b) The Key benefits from SAILOTECH to AMRN are:

- The existing expertise available with AMRN can be utilized by the industry for technology assessment, up gradation and absorption.
- AMRN will encourage and enhance the activities to developing new knowledge innovations and technologies which can be adopted by ASR TECH GROUP
- AMRN will undertake consultancy and a few modules of projects of SAILOTECH for implementation.
- AMRN will train the staff of SAILOTECH in their domain areas both theory and practical as per their needs if required.
- AMRN will provide a large talent pool of students for recruitment

4. GENERAL

This MoU shall enter into force upon signature by both parties and remains in force, unless terminated earlier by either party upon ninety (i.e. 90) days, by giving written notice to the other party.

The termination of this MoU shall not affect the validity or duration of projects under this MoU that are initiated before.

5. MONITORING AND IMPLEMENTATION



The coordination committee consisting of the head of the institution, Dean, Industry relations, AMRN and an officer nominated by SAILOTECH will look into the monitoring and implementation of the various aspects of the MoU. An annual review will be conducted to monitor the progress and furtherance of the activities covered under the MoU





6. SIGNED IN DUPLICATE

- This MoU is executed in duplicate with each copy being an official version of the agreement and having equal legal validity **FOR THREE YEARS** with effect from 22nd June 2017 to 2nd May 2020.
- By **SIGNING BELOW**, the parties, acting by their duly authorized officers, have caused this Memorandum of Understanding to be executed, effective as of the day and year above written.

For SAILOTECH		For AMRN, Narasaraopet	
Signature		Signature	
Name	Joshua Tippanna	Name	Dr.M.Ramakrishna
Designation	Associate Director – HR & Compliance	Designation	Principal
Place	Hyderabad	Place	Narasaraopet
Date(From)	17 th June 2017	Date(From)	17 th June 2017
Date(To)	19 th May 2020	Date(To)	19 th May 2020
Witness		Witness	
1.		1.	
2.		2.	
Company Seal		Company Seal	



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6. SIGNED IN DUPLICATE

- This MoU is executed in duplicate with each copy being an official version of the agreement and having equal legal validity **FOR THREE YEARS** with effect from 21st June 2021 to 2nd May 2024.
- By **SIGNING BELOW**, the parties, acting by their duly authorized officers, have caused this Memorandum of Understanding to be executed, effective as of the day and year above written.

For SAILOTECH		For AMRN, Narasaraopet	
Signature		Signature	
Name	Joshua Tippanna	Name	Dr.Ch.Mallikarjun
Designation	Associate Director – HR & Compliance	Designation	Principal
Place	Hyderabad	Place	Narasaraopet
Date(From)	17 th June 2017	Date(From)	17 th June 2017
Date(To)	2 nd May 2024	Date(To)	2 nd May 2024
Witness		Witness	
1.		1.	
2.		2.	
Company Seal		Company Seal	